



WHITMER & WORRALL

1000 Vermont Avenue, NW
Suite 800
Washington, D.C. 20008

July 28, 2016

To Whom It May Concern:

On behalf of Whitmer & Worrall, it is an honor to recommend Mr. Boyd Ramsey for any position that would effectively utilize his many talents, including his natural leadership capabilities, unique ability to define and achieve goals and his ceaseless optimism and enthusiasm.

I have been fortunate to work with Boyd for ten years on behalf of the Geosynthetic Materials Association (GMA). Boyd was elected – and reelected – by his peers to serve as the Chairman of the Executive Council for GMA. As Chairman, Boyd successfully managed 80 competing companies and encouraged them to coalesce around the common goal of increasing market share for the geosynthetic industry. He would have been judged as a successful Chairman on this front alone, however, he took GMA and its members to a new level by turning rival companies into a unified advocacy group that has seen victory after victory on Capitol Hill.

Boyd led the effort to include legislative language in the Water Resources and Development Act (WRDA) which benefited the entire geosynthetic industry and successfully defended our language from challenges by competing industries. Having earned great respect on Capitol Hill as an honest and persistent industry advocate, Boyd galvanized the support of dozens of Members of Congress to support GMA language in the highway bill, the FAST Act. It is difficult to effectively communicate the significance of this legislative win because Congress specifically directed the U.S. Secretary of Transportation to actively expand the use to geosynthetics in all federal aid highway projects.

These accomplishments were the result of Boyd's tireless efforts to help lead GMA members on "GMA Lobby Days" twice a year on Capitol Hill. Boyd personally led dozens of meetings with Members and staff which produced champions on the Hill who became active and steadfast in support of the industry. Boyd's leadership has solidified the geosynthetics industry as major player on Capitol Hill while other industries have struggled to become relevant in Washington.

I am pleased to serve as a reference for Boyd and hope you will call me if I can further elaborate on his outstanding capabilities.

Sincerely,

Martin T. Whitmer